

ANSWER SHEET

Question 1: Why are extroverts seen as more likely to be successful?

- a. Their ability to seem busy and productive – CORRECT: We tend to ‘overvalue individuals who can give the appearance of being busy or productive’ which is usually extroverts.
- b. Their better social skills
- c. Their natural instincts
- d. Their norms

Question 2: Why are introverts looked down on?

- a. They differ from what’s traditional – CORRECT: Introverts ‘stand out from the norm’.
- b. They don’t talk enough
- c. They are odd
- d. They only interact when prompted

Question 3: Which of the following is INCORRECT about norms?

- a. They differ amongst people
- b. Dilemma is where two or more people’s norms meet
- c. They don’t affect our point of view – CORRECT: How we view things is determined by the norms we abide by.
- d. Introverts are outside of the norm

Question 4: Which of the following have NOT been used to describe introverts?

- a. Uncool
- b. Nerdy
- c. Busy – CORRECT: Extroverts are often viewed as staying ‘busy and productive’ not introverts.
- d. Antisocial

Question 5: Which of the following statements is false?

- a. We overvalue extroverted individuals.
- b. Introverts are respected for their intellect.
- c. Groups prefer to stick together.
- d. Extroverts are usually more successful than introverts. – CORRECT:
There is nothing to indicate this as true, rather that the perception of extroverts is that they are more successful.

Question 6: Why did Cara originally begin this conversation?

- a. She is giving a lecture on introverts versus extroverts.
- b. She is making a case for introverts.
- c. She is doing an interview. – CORRECT: She expresses her gratitude for an 'interview with an acquaintance'.
- d. She called an anonymous survey line.